

Brain Balance Center of Redlands: Center Director - Urgent Hire

Become part of an exciting, mission-driven company focused on helping children and families thrive in the Inland Empire!

Are you looking for an opportunity to make a meaningful impact through your work? If so, and you have prior experience in recruitment or sales, we are excited to talk to you!

Brain Balance is a non-medical, personalized program designed to help kids who struggle with developmental and learning challenges. Based on scientists' understanding of how the brain develops, the program goes above and beyond the more traditional, mainstream approaches to help get to the root of a child's challenges, bringing meaningful change for kids and their families. Over the past 10 years, this program has helped more than 50,000 families across the nation create a brighter path for their future.

The benefits of working at Brain Balance include:

- Opportunity to positively impact the lives of children
- Fast-paced, exciting, and very rewarding work environment
- Paid, comprehensive initial and ongoing training
- High growth potential

Center Director responsibilities include, but are not limited to:

- Ensure that each student in your center has an exceptional and successful onboarding experience at Brain Balance
- Direct the sales process of new and potential student enrollments
- Present Brain Balance to parent of children that can benefit from our unique, drug free program
- Provide optimal customer service leading to high student enrollment and retention rates
- Meet and present directly without perspective customers
- Lead local, grassroots marketing efforts and give community presentations
- Demonstrate a high level of integrity, staff morale and spirit

Requirements and qualifications include:

- Four-year degree preferred
- 2-5 years sales, management, or related experience preferred
- Successful previous experience as a sales representative or sales manager, consistently meeting or exceeding targets
- Comfortable analyzing KPIs and reporting to management team
- Enthusiastic, outgoing and team-oriented personality
- Must demonstrate care and compassion towards children
- Must have a genuine desire to help families succeed
- Motivated to take the initiative to ensure that a student's time at Brain Balance is memorable
- Confident and flexible demeanor
- Assertive communication skills
- Ability to work in a fast-paced environment with high levels of self-motivation
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If you are looking for challenging yet meaningful work, and you thrive in a fast-paced, exciting, and an incredibly rewarding work environment - join the Brain Balance team!

Interested in applying to be a Center Director? Please send your resume, cover letter, and salary requirements to dhorn@brainbalancecenters.com