



March 3, 2021

To Whom It May Concern,

I am writing this letter of recommendation, on behalf of our Board of Directors to express our sincere gratitude and appreciation for the incredible support Launa Wilson and LW Nonprofit Solutions has given to our nonprofit, First Community Capital, Inc. As a young and emerging Community Financial Institution (CDFI) with limited resources, our nonprofit needed guidance in terms of organizational structure and capacity building for our board of directors. Launa Wilson was not only incredibly generous to offer our young non-profit her expert services at a discounted rate, but the quality of her services exceeded our expectations and has truly been invaluable. We needed someone who could help lead us to a path of financial sustainable and structural resilience, and Launa Wilson did exactly that for us. She was able to translate our vision from an idea into practical, thoughtful, and actionable recommendations, yielding measuring outcomes. As a result, our board of directors have never been more encouraged to fulfill their fiduciary obligations as board members, each with a deeper commitment to the vision of the organization and a renewed interest in using their resources to ensure the organization has the support it needs to grow and thrive.

Even more noteworthy, Launa Wilson's work ethic and passion for the industry and commitment to our organization lead her to go above and beyond to assist us. She used her great connections to ensure our organization has access to all relevant grant resources and support we may need from incredibly experienced and successful grant writers. As a result, First Community Capital has been able to apply for three grants, which all came from Launa Wilson's contacts and recommendations.

On behalf of Board of Directors of First Community Capital, Inc, we are truly thankful for the work Launa Wilson has done for our organization. Already we have seen a significant impact her recommendations have made to the success of our organizational infrastructure that sets us on a path to financial sustainability and structural resilience. We are pleased to submit this letter of recommendation for our strong support of Luana Wilson and LW Nonprofit Solutions for the incredible work she has done for our organization. Our partnership with LW Nonprofit Solutions is ongoing and we are excited and honored to be working side by side with Luana Wilson as she helps us continue growing our organization into the future.

Sincerely,

*T. Jay Diallo*

President & CEO

First Community Capital

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