



March 5, 2021

To Whom it may Concern:

It is an honor to provide this professional recommendation for LW Nonprofit Solutions and the company's owner, Ms. Launa Wilson.

My husband and I established an educational advocacy nonprofit in 2020, the Central Cities Association for Gifted and Talented Children. We have contracted with LW Nonprofit Solutions since October 2020 to provide a variety of services to our new organization and our board of directors. Ms. Wilson is a trusted expert in nonprofit management and fundraising, and we feel privileged to have someone with her level of experience and background to help us.

So far, we have contracted with LW Nonprofit Solutions for the following services:

- General advice and guidance for organizational launch
- General advice and guidance on board member recruitment
- Expert review of our governing documents
- Creation of our very first case statement for fundraising purposes
- Board member orientation and training

We have been incredibly happy with each service that we have received so far and we plan to continue contracting with LW Nonprofit Solutions in the future. Ms. Wilson is a consummate professional. She takes the time to get to know us and our organization and uses the information she gathers to offer us the best solutions and recommendations to meet our needs. She is not a "cookie-cutter" consultant and we appreciate that quality. By getting to know us and our organization, we can tell that she genuinely cares about our success.

We anticipate a long-term contracting relationship with LW Nonprofit Solutions and plan to utilize Ms. Wilson to guide us through our strategic planning process and train our board on various aspects of fundraising in the near future. We wholeheartedly recommend LW Nonprofit Solutions to any nonprofit organization looking to improve its operations and outcomes.

Sincerely,

A handwritten signature in blue ink that reads "Patricia Kimathi".

Patricia Kimathi, Ed.D.

Co-Founder & Outreach Coordinator